



One Distribution Signs Formal Distribution Agreement with Flashpoint

In partnership with One Distribution, Flashpoint will expand its UK channel for Business Risk Intelligence (BRI)

London, UK, November 28th 2018, One Distribution Ltd, a leading technology distributor today announced a distribution agreement with Flashpoint, the global leader in Business Risk Intelligence (BRI). Under this agreement, the One Distribution solutions portfolio will now contain the Flashpoint Intelligence Platform, which includes Flashpoint's expansive archive of Finished Intelligence reporting and Deep & Dark Web (DDW), Risk Intelligence Observables (RIOs), and Chat Services datasets. By granting access to all of these resources in a single, finished intelligence experience, the platform aims to empower experienced and entry-level users alike with the context they need to make better decisions about threats, adversaries, and risks relevant to them.

"We are delighted to announce our recent partnership agreement with Flashpoint. Augmenting our solutions portfolio with the Flashpoint Intelligence Platform will enable us to equip even more businesses in the UK and Ireland with highly different data, intelligence, and subject matter expertise that will help them to strengthen their security, combat a broad spectrum of cyber and physical threats and adversaries, and mitigate risk across the enterprise," comments *Frank Richmond, Managing Director, One Distribution*. "The team at One Distribution will provide a 100% channel model with our experienced and expert team."

"We are pleased to be working with One Distribution to further expand our global channels for Business Risk Intelligence. As a trusted distributor in the UK and Ireland with a reputation for excellent technical expertise, One Distribution will give us ample opportunity for growth, innovation, and collaboration," said *Brian Costello, Senior Vice President of Global Sales and Solution Architecture, Flashpoint*. "We are confident that together, we can establish the right partnerships to further extend the far-reaching benefits of the Flashpoint Intelligence Platform, as well as BRI, on a global scale."

Join us to hear more about The Flashpoint Intelligence Platform on December 4th 2018 at 15:00. Sign up via <https://attendee.gotowebinar.com/register/3184943632620507138>.

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About One Distribution

Empowered Cyber Solutions for Business



One distribution is the leading name in technology distribution, combining over 20 years success and experience within the competitive, fast paced, high growth tech space. Providing unrivalled expertise and agility to the cybersecurity marketplace, driving growth and expanding markets for our technology partners within the UK and Ireland. To learn more about One Distribution, visit www.onedistribution.co.uk or follow us on Twitter @1distribution

About Flashpoint

Flashpoint delivers Business Risk Intelligence (BRI) to empower organizations worldwide with meaningful intelligence and information that combats threats and adversaries. The company's sophisticated technology, advanced data collections, and human-powered analysis uniquely enables large enterprises and the public sector to bolster cybersecurity, confront fraud, detect insider threats and build insider threat programs, enhance physical security, improve executive protection, and address vendor risk and supply chain integrity. Flashpoint is backed by Georgian Partners, Greycroft Partners, TechOperators, K2 Intelligence, Jump Capital, Leaders Fund, Bloomberg Beta, and Cisco Investments. For more information, visit <https://www.flashpoint-intel.com/> or follow us on Twitter [@FlashpointIntel](https://twitter.com/FlashpointIntel).