

With InfoSec 2019 looming we can't help but think about hangovers and freebies, not to mention security! What will you be looking to gain from the event this year?

Previous years saw the exhibition awash with Next Generation Firewall's, and GDPR, closely followed by the introduction of Artificial Intelligence (AI) with every vendor claiming to have the latest AI embedded into their solution - will this continue to dominate InfoSec or is 2019 the year when the halls are filled with vendors discussing their latest solutions for Threat Intelligence, Threat Priority Management or Risk Intelligence Management?

Furthermore, with the rise of DevOps, will we see an adoption in Security for the DevOps methodology?

Will 2019 be the year where newer innovative vendors steal the headlines and subsequently the vendors around the perimeter of the show start to see more visitor traffic than the mainstream stands.

Our technical consultant, Matthew Prickett, will be on hand at the show, speaking to customers, partners and vendors about their stories around automation and orchestration, he will be identifying a few closely guarded vendors that he thinks will steal the limelight this year. Catch up with him at the show to get his thoughts on why he thinks these are the 'ones to watch' in the coming year.

Finally, I would like to welcome our newest team members Rachel Roberts and Emma Waters!

If we don't see you before, see you at Infosec!
Frank and the team.



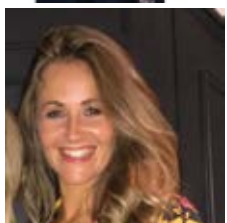
SKYBOX TECHNICAL WORKSHOPS 2019

Help develop your knowledge of Skybox Security Solutions. The Technical Workshop series is an engineer-led day which includes discussions, interactive demos and hands-on labs to provide the knowledge transfer necessary to deliver added value to channel partners and their customers.



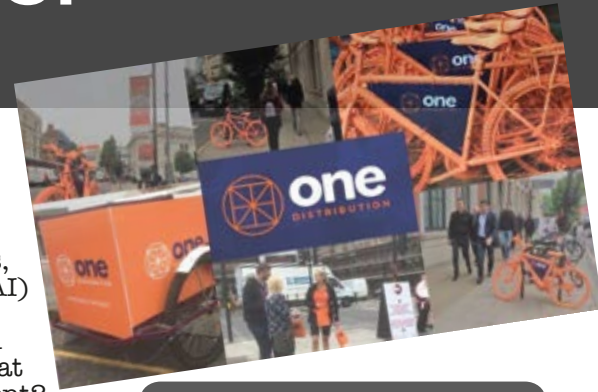
RACHEL ROBERTS

As a results-oriented salesperson, Rachel has over 14 years' experience in the IT network and security industry, having been responsible for managing System Integrators and tier-one multi-country strategic reseller accounts. Believing in the adage, 'people buy from people', Rachel strives for customer satisfaction, always looking for development initiatives and further opportunities for growth.



EMMA WATERS

With over 16 years of sales experience spanning many industries including; IT networking and security and sales management. What separates Emma apart from most, is her prosocial, dynamic ability to build relationships and trust. Emma is an incredible team player who holds the clients' interest at the forefront, letting them know that they are never on their own. Emma's clear strategic objectives are those of her appointed vendor, which we can validate, and she continually strives for the best performance.



Don't forget we can help with pre-sales and technical demos, as well as support you with go-to-market activities such as webinars, events and campaigns.

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*prize draw on the 13th June - winner will be announced on social media

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