



## **Skybox Security Partners with One Distribution to Grow Channel and Long-term Partnerships**

**London, UK – August 23, 2018** – [One Distribution](#), a leading technology distributor, today announced it has signed a distribution agreement with [Skybox® Security](#), a global leader in cybersecurity management. This agreement leverages One Distribution's expertise in sales enablement and education programmes to fuel Skybox's channel expansion plans and long-term channel partnerships across the UK and Ireland.

Security leaders struggle to understand and act on the data produced by the dozens of security tools they have in place. Skybox makes security management easier by combining data from more than 120 networking and security solutions into a comprehensive view of the attack surface across on-premise, multi-cloud, and OT networks. This visibility and context enables CISO's to focus limited resources on the most critical risks.

"We are confident that partnering with the trusted team of channel experts at One Distribution, we can grow an experienced and knowledgeable group of channel partners, who are technically trained and capable of delivering our solution," says Justin Coker, vice president of EMEA, Skybox Security. "One Distribution understands the cybersecurity channel and has the relationships, technical know-how and agility to help us reach our goals."

"We feel honoured for this opportunity to be working with Skybox Security and building on a trusted partnership," says Frank Richmond, managing director, One Distribution. "Our experienced and knowledgeable team are excited to be working with our channel partners to take Skybox Security to market."

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### **About Skybox Security**

[www.skyboxsecurity.com](http://www.skyboxsecurity.com)

Skybox provides the industry's broadest cybersecurity management platform to address security challenges within large, complex networks. By integrating with 120 networking and security technologies, the Skybox® Security Suite gives comprehensive attack surface visibility and the context needed for informed action. Our analytics, automation and intelligence improve the efficiency and performance of security operations in vulnerability and threat management and firewall and security policy management for the world's largest organizations.

### **About One Distribution**

[www.onedistribution.co.uk](http://www.onedistribution.co.uk)

Empowered Cyber Solutions for Business

One distribution is the leading name in technology distribution, combining over 20 years success and experience within the competitive, fast paced, high growth tech space. Providing unrivalled expertise and agility to the Cyber Security



marketplace, driving growth and expanding markets for our technology partners within the UK and Ireland.

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